

First Pass Application

30 Day Billing

- 43% on Books & Bibles on Christian Retailing Bestsellers List.
- 42% on all other Books & Bibles. Except for short discounts and homeschool titles.
- 1% net on 10 EOM

60 Day Billing

- 42% on Books & Bibles on Christian Retailing Bestseller list.
- 41% on all other Books & Bibles, except for short discounts and homeschool.

90 Day Billing

- 41% on all Books & Bibles except for short discount and homeschool titles.

By enrolling in the FirstPass Program, you agree to transmit all order to STL Distribution First.

For All Plans:

- FREE FREIGHT on 15 or more shippable units
- FREE RESTOCKING on SALABLE RETURNS
- RETURNS PROCESSED within 30 DAYS
- Access to over 120,000 titles
- AVERAGE FILL RATE OF 90%
- All orders in by 2 p.m. EST ship the same day
- 95% of Continental U.S. receives orders in 2 days or fewer
- 99.9% Accuracy Rate
- Extended dating available based on credit eligibility.

All orders must be paid within terms and shipped to the retailer's permanent shipping address in the Contiguous U.S. to take advantage of Free Freight (Alaska and Hawaii receive half Free Freight).

Please check additional requested services below:

Just-In-Time Pre-Labeling
 (applied on all orders for an annual fee of \$199)

Free Co-op Report
 Showing your STL sales by vendor (semi-annually)
 Available to stores grossing \$10,000 + annually

 First Pass Does not apply to orders placed via Telemarketing or third party sales.

ACCT# _____ SAN# _____ EDI SYSTEM: _____ DATE: _____

Store Name: _____ Phone: (_____) _____ Fax : (_____) _____

Address: _____ Email: _____

I agree and will comply with the plan above, and will notify STL if I decide to terminate this plan. If no order has been placed within the last 30 days, your account will be automatically removed from FirstPass. *Some Exceptions may apply*

Signature: _____ Print Name: _____

Annual Store Volume: \$ _____
 Annual Total Distributor Sales: \$ _____
 Sq. Ft: _____

FAX COMPLETED FORM
TO 1.800.759.2779
ATTN: New Accounts Representative